SODEX Ankara 2017

HVAC&R, Insulation, Pumps, Valves, Fittings, Water Treatment, Geothermal and Solar Energy Fair

10-13 May 2017
ATO Congresium Ankara
Ankara • Turkey

POST SHOW REPORT







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SODEX ANKARA 2017 "The most important meeting of the HVAC-R industry in Ankara"

Key Figures

Organized under the scope of the SODEX Exhibitions, the most important meetings of the air-conditioning industry, SODEX Ankara brought together the HVAC&R industry in Congresium Ankara ATO International Convention and Expo Center on May 10 - 13, 2017. Organized by Hannover Messe Sodeks Fuarculik and supported by the HVAC-R Exporters Union (ISIB), the exhibition honored by the participation of Mr. Mehmet Özhaseki, Minister of Environment and Urbanization and brought various product groups such as Natural Gas, Heating, Cooling, Air-Conditioners, Pumps, Valves, Installations, Water Treatment, Geothermal and Solar Power Systems together under a single roof.

121 Direct Exhibitors 4.387,5 m2 Net Stand Area

6.312 Visitors





FAIR LAYOUT of SODEX ANKARA 2017







Zahid Poyraz / S&P AFS Air Conditioning, General Manager

"We have been participating to Sodex fairs for long years. It has been organized in Ankara since 2011 every two years. And we are participating in it since its first year, 2011.

Although it is only the second day of the fair we are very happy to be here. Our customers and officials from the public institutions, the ministries and the authorities are visiting and we introduce them the new technology products. We have reserved our place in ISK-SODEX Istanbul 2018 and we are looking forward to it."

Mehmet Şanal / Üntes, Chairman of the Board

"This is the 4th Sodex Fair in Ankara and we have participated to all four. Since our headquarter is in Ankara; Sodex Ankara is important for us. We have strong communication with our existing customers and especially with visitors coming from Anatolia and from the public institutions. All Sodex fairs are meeting points for the sector. We can strengthen our communication with colleagues from the sector, come together and share our new products, newly developed technologies with our existing customers and the market in general. We also will continue to participate ISK-SODEX Istanbul in 2018."





Ali Serdaroğlu / Faf Vana, Vice Chairman

"We have been participating to Sodex Ankara for 4 years and to ISK-SODEX Istanbul for around 18 years. As Faf Vana we are operating in Ankara. We are happy to take our place at Sodex Fairs. We are able to introduce our new products, exchange information, get the most updated information from our visitors, give information about our company, get information about our sector from the national and international visitors. We will also be participating to ISK-SODEX Istanbul 2018 which is the meeting point of the sector. In Istanbul both the exhibition center and the number of exhibitors and visitors are much more compared to Ankara; therefore we are planning to participate both Sodex Ankara and ISK-SODEX Istanbul 2018."

Erimhan Çakır / Kayse, Mechanical Engineer

"We have been participating to SODEX fairs regularly since almost our establishment. We have always take our place in ISK-SODEX, Sodex Ankara and teskon+SODEX exhibitions as these are the meeting points of our sector. Thanks to Sodex Fairs, we have the chance to meet with our existing and potential customers in these fairs. I think Sodex is really very successful and I believe that these are the most important fairs of our sector. We as Kayse, will again be at ISK-SODEX Istanbul and it will again be the meeting point for us with our customers in Turkey and abroad."





Mehmet Karabaş / Alfa Kazan, General Manager Assistant

"As Alfa Kazan, we have been participating to SODEX fairs since the 2000's. We have participated to all Sodex Ankara fairs and we are planning to participate in the following years. We are also planning to participate to the upcoming ISK-SODEX Istanbul 2018. Our purpose for participating the fairs is to reach new users, new customers and new contractors to create a new platform to the right target groups and to analyze the situation of our target markets. The importance of Sodex fairs for us is that it is the right platform to present our new and existing products."

Fikret Atabey / Üstünel, Area Manager

"As Üstünel we have been participating to Sodex Fairs since the very beginning. This is our first time in Ankara fair and we are very happy to be here. This is a very good fair and the organization is successful for us. I believe that we have good returns from this fair. Sodex has become a brand among the fairs in Turkey; we are able to test the pulse of the sector here. We can contact visitors both from Turkey and abroad whom we cannot reach easily. We will again take our place at ISK-SODEX Istanbul 2018 and we will participate again in the following years."





Murat Erenoğlu / Isıdem, General Manager

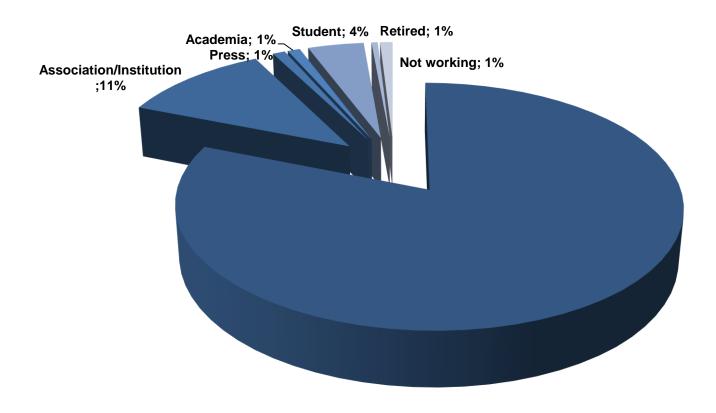
"As Isidem, we are participating to Sodex Ankara for the first time. We are trying to participate almost all Sodex Exhibitions. As Isidem, we know how influential the Sodex Fairs are in our sector; so we participated to ISK-SODEX Istanbul in 2016. We are participating to Sodex Ankara for the first time. Our target groups are the end users in Heating, Cooling and HVAC sectors, contractors, implementers and project designers. Therefore, Sodex Exhibitions are the platforms where we can reach our target groups and convey our messages to them in the easiest way. In 2018 we will be at ISK-SODEX Istanbul. The new location of ISK-SODEX Istanbul is also exciting for us. We hope that ISK-SODEX Istanbul will be even more successful at the new location."





VISITOR STATISTICS

Visitor Structure



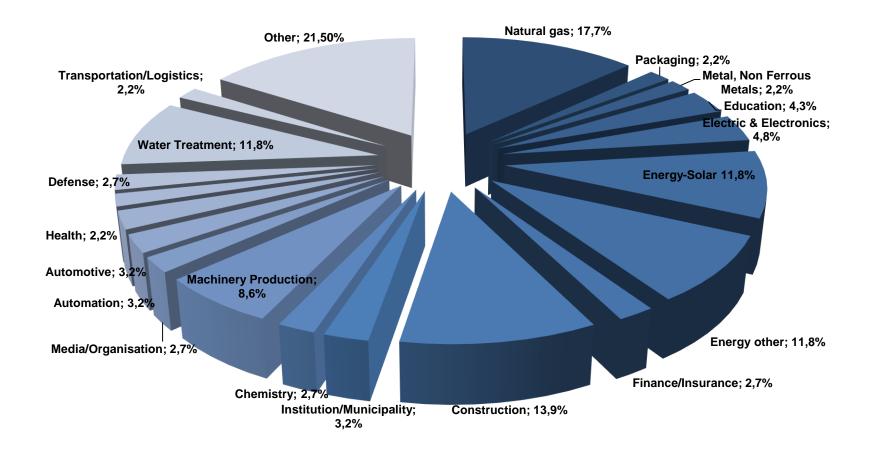
Private Sector; 81%





VISITOR STATISTICS

Private Sector Distribution







BUYER DELEGATION PROGRAMME

Sodex Ankara 2017 is supported by the Ministry of Economy with "Buyer Delegation Programme". 13 buyers from 6 different countries; Jordan, Kosovo, Moldova, Bulgaria, Tunisia and Pakistan participated to Sodex Ankara to make business connections with the exhibitors of Sodex Ankara.







CONFERENCES

SODEX Ankara offered an important platform for the exhibitors and visitors with the two-days conference program which was organized for the first time this year as well. The latest agenda items regarding the Air-Conditioning industry such as Energy Performance in Buildings, Market Controlling and Supervision, Investment Incentives were featured during the conferences by the presentations of the representatives from Ministry of Economy, Ministry of Science, Industry and Technology and Ministry of Environment and Urbanization.









SOCIAL RESPONSIBILITY PROJECT

Every exhibitor of SODEX Ankara as well as the speakers of the opening ceremony and national and international partners received a certificate from KACUV— an organization which supports the children's health who are suffering from cancer.







PROMOTION ACTIVITIES

Advertisement and banner publication in 10 national and 13 international sectoral magazines / portals; outdoor advertisements (billboards) in Ankara

Banner and catalogue advertisement exchanges with 12 different HVAC&R Exhibitions from all over the world

Buyer delegation programme supported by the Ministry of Economy and organized by HVAC&R Exporters' Union: from 6 different countries in total of 13 buyers visited the SODEX Ankara 2017

Invitation and posters distribution in related development zones and universities: Ivedik, Sincan, Başkent, Ostim, Ruzgarlı, Konya 1., Konya BUSAN and Gazi, Hacettepe and Selçuk Universities

Invitation distribution / promotion activities with a stand at some of the most important HVAC&R Exhibitions worldwide: AHR Expo, ISH, Climate World Moscow etc...





MEDIA COVERAGE







'SODEX Ankara' kapılarını açtı

ISITMA, soğutma, klima, havalandırma, yalıtım, su arıtma, jeotermal ve güneş enerjisi sistemlerine yönelik SODEX Ankara Fuari, ATO Congresium'da acıldı. Fuarın acılısını Cevre ve Sehimilik Bakanı Mehmet Özhasek yaptı. Özhaseki, sehirlesme konusundaki calısmalara yönelik sektörün önünün acık olduğunu belirterek, su değerlendirmede bulundu: "Bircok Avrupa ülkesinde inşaatlaşma durağan bir döneme girdiği halde Türkiye'de önü açık bir sektör olarak görünüyer. Önü açık bir sektör olarak görünmesinin bir sebebi, ülkemizin deprem bölgesinde olması ve deprem bölgesindeki binalanmızın büyük bir kısmının da sağlıksız yapılardan oluşması. Son 100 yıl içerisinde 56 tane büyük deprem var. 100 bine yakın insan ölmüs. Hala büyükşehirlerimizi bir deprem tehlikesi bekliyor."



Tesisat

HVAC-R Sektörünün Ankara'daki En Önemli Bulusması Gerceklesti

nalarına ev sahipliği yapan SODEX SODEX Ankara, 10-13 Mayıs 2017 tarihler arasında Congresium Ankara ATO Uluslararasi Kongre ve Fuar Merkezi'nde HVAC-R sektörünü bir araya getirdi

Hannover Messe Sorteks Fuarcilik tarafından düzenlenen ve İklimlendirme Sanavi İhracatçılar Birliği (İSİB) tarafından desteklenen fuar; Çevre ve Şehircilik Bakanı Mehmet Özhaseki'nin teşrifleriyle gerçekleşti. Fuar, doğalgaz, ısıtma, soğutma, klima, pompa, vana, tesisat, su aritma, ieotermal ve güneş enerjisi sistemleri gibi farklı ürün gruplarını tek bir catı altında toplayarak.

SODEX Ankara 2017 süresince, 120'nin üzerinde katılımcı firma, ürünlerini 6312 alım heyetleri fuarı ziyaret etti. profesyonelle buluşturdu. Hem katılımcılar hem de ziyaretçiler sektördeki en güncel gelişmeleri başkentte takip etme olanağı lımcı ve ziyaretçileri için önemli bir platform zi'nde organize edilecek.



kamu kurum ve kuruluşlarıyla buluştuğu Cevre ve Şehircilik Bakanlığından yetkili-Ekonomi Bakanlığı desteği ile düzenlenen Alım Heveti programı cercevesinde, Orta Yatırım Tesvikleri, Pivasa denetimi ve ziyaretçilerine sektörün yeniliklerini kes- Anadolu İhracatçılar Birliği (OAİB) ve İSİB gözetimi" gibi son gündem maddelerine işbirliği ile Bulgaristan, Ürdün, Kosova, Moldovva. Pakistan ve Tunus'tan uluslararası

rüne dair *Binalarda Enerii Performans

HVAC-R sektörünün bir sonraki bulusmasi ISK-SODEX. Hannover Messe Sodeks SODEX Ankara Fuari, bu yıl ilk defa Fuarcılık tarafından 07-10 Şubat 2018 tarihdüzenlenen konferans programı ile de katı- leri İstanbul Tüyap Fuar ve Kongre Merke-



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tahrip edilmemesi ile tabiata da o

kadar saygılı davranılmış olacağını



arasında Congresium Ankara ATO Uluslararası Kongre ve Fuar Merkezi'nde HVAC-R sektörünü bir araya getirdi. Hannover Messe Sodeks Fuarcılık tarafından düzenlenen ve İklimlendirme Sanayi İhracatçılar Birliği (İSİB) tarafından desteklenen fuar; ÇEvre ve Şehircilik Bakanı Sn. Mehmet Özhaseki'nin tesrifleriyle gerçekleşti, Fuar, doğalgaz, ışıtma, soğutma, klima, pompa, vana, tesisat, su arıtma, jeotermal ve güneş enerjisi sistemleri gibi farklı ürün gruplarını tek bir çatı altında toplayarak, ziyaretçilerine sektörün yeniliklerini keşfetme imkanı sundu.

yürütülmeli" dedi. Fuar, yarın

aksam sona erecek. AA





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